



Latest Results

Second quarter, 2014

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Members of Grupo Cooperativo Cajamar

• During the first quarter of the year has finished the constitution of the **Bank of Social Cooperative Credit (BCC)**, that has begun its activity on June 1, turning into **new head-board of the Group**.



• Besides 19 members of the Cooperative Group Cajamar, the **BCC** has, as **shareholders**, the following 13 rural credit cooperatives:



- ❑ The Cooperative Group Cajamar at 30/06/2014 strengthens its leadership in the credit cooperatives sector, with **almost 4 million customers and 1,3 million shareholders**, who have to their disposition 6.578 professional employees that offer their services in a wide **commercial network of 1.317 branches**, distributed practically by the whole national territory, in 41 provinces and 2 autonomous cities.

- ❑ The Group, with vocation of retail banking, offers its products and financial advice preferably to its **strategic segments**: families, autonomous, professionals, SMEs and specially, to the food-processing sector and of social economy.

- ❑ After more than one and a half year from its constitution on November 1, 2012, the Group reaches its strategic aims and it places between 15 principal financial spanish entities. Soon the Group will have the **supervision of the European Central Bank** and it will do the **next stress test to the Group**.

- ❑ The Cooperative Group Cajamar has at the end of June a **BIS Ratio** of 11,90 %, 0,61 p.p. of growth during the first semester of the year, due to, principally, the impulse of the Equity and the improvement of the **CET 1 capital** of 0,78 p.p., increasing the ratio up to 11,62 %.

- ❑ The total Balance sheet of the Group is €40.769 millions and the **Balance Sheet Resources** ascend to €34.630 millions, after increasing the **Customer Deposits** €761 millions during the first semester of the year and falling the needs of **Wholesale Resources**.

- ❑ Like the previous trimester happened, the **Gross Loans** of the Group continues descending, placing in €34.545 millions, at the end of June, , because of the fall of the operations of the monetary market (-56 %) and the proactive management of the doubtful assets, descending €319 millions in the first six months of the year.

- ❑ The diversification of the financing sources has favored the maintenance of a good position of **Liquidity** (with an effective liquidity up to €4.343 millions), that allows the Group to face his commitments of payment so much to shortly like in the long term. Besides an improvement is stated in the liquidity of the Group, across the **ratio LTD (Loans to Deposits)** that gets down 2,8 p.p. the first semester, placed in 109,6 %.

- ❑ The control of the origination prices of the term deposits, the minor needs of wholesale resources, as well as the positive contribution of the net fees and commissions and the Gains on financial transactions, contribute to get a **Gross Income** of €620 million, 56 million superior to the obtained one in June, 2013.

- ❑ The increase of the incomes and the politics of containment of administration expenses, with an year-on-year reduction of 4,1 %, as well as the optimization of the commercial net of branches, allows to improve the **Efficiency** of the Group 3,93 p.p., 44 % at 30/06/14.

- ❑ In the first semester of 2014 the Group has obtained a **Consolidated Net Profit** of €123,8 millions, principally due to the falling at Net loan-loss provisions, as a result of the descending of the doubtful assets.

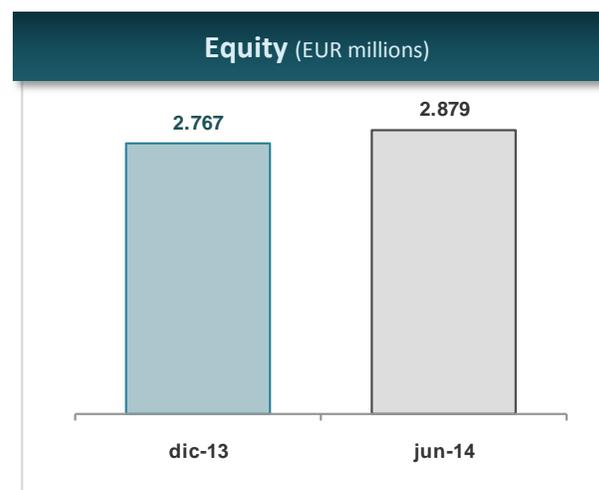
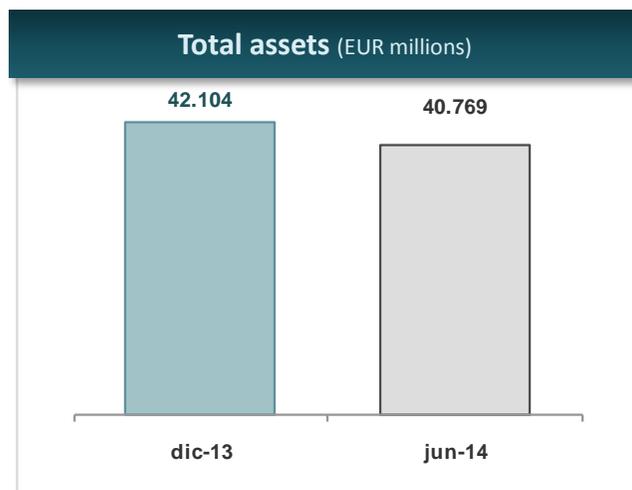
Key figures

(EUR thousands)

BUSINESS	30/06/2014	31/12/2013	Annual var.	
			Abs.	%
Loans	31.948.767	34.047.613	(2.098.846)	(6,2%)
Customers deposits	29.074.116	29.106.828	(32.711)	(0,1%)
Equity	2.879.213	2.766.706	112.508	4,1%
Total assets	40.769.271	42.104.468	(1.335.197)	(3,2%)

RESULTS AND EFFICIENCY	30/06/2014	30/06/2013	Y-o-Y var.	
			Abs.	%
Net interest income	267.000	331.515	(64.515)	(19,5%)
Gross income	620.101	563.702	56.399	10,0%
Operating income	347.282	293.524	53.758	18,3%
Consolidated net profit	123.782	39.324	84.457	214,8%
Efficiency	44,00%	47,93%	(3,93)	

OTHER DATA	30/06/2014	31/12/2013	Annual var.	
			Abs.	%
Employees	6.578	6.616	(38)	(0,6%)
Branches	1.317	1.349	(32)	(2,4%)
Shareholders	1.363.539	1.328.227	35.312	2,7%
Customers	3.956.499	3.961.004	(4.505)	(0,1%)



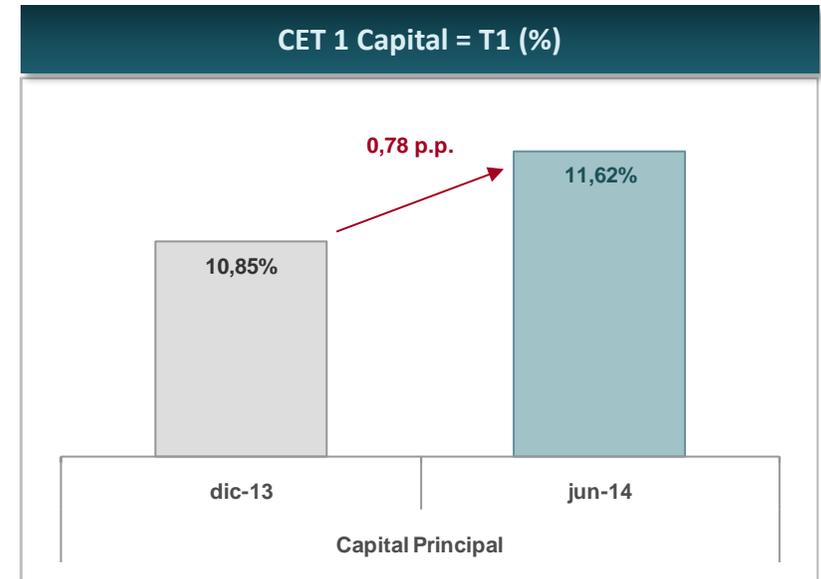
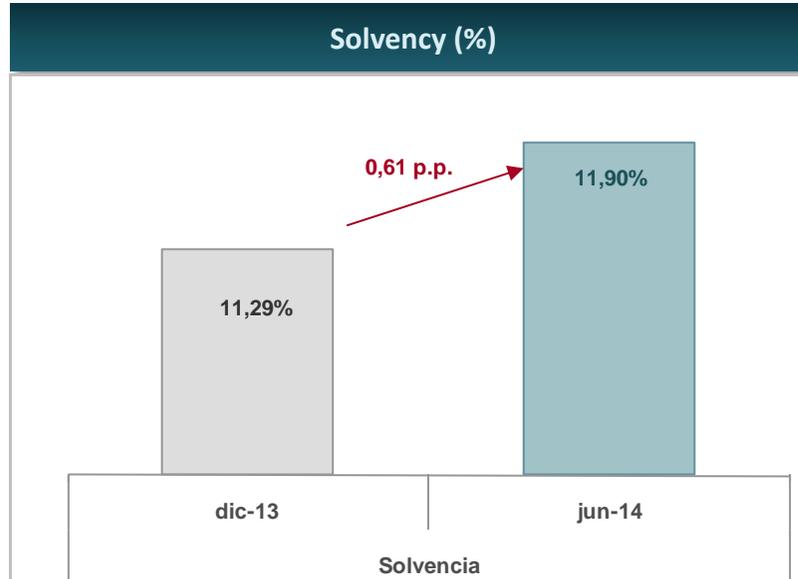
Balance sheet

(EUR thousands)

	30/06/2014	31/12/2013	Annual Var.	
			Abs.	%
Cash and deposits in Central Banks	576.884	498.759	78.126	15,7%
Trading portfolio	560	608	(48)	(7,9%)
Other financial assets at fair value with changes on P&L	19.300	19.136	164	0,9%
Available-for-sale financial assets	3.666.519	3.208.204	458.315	14,3%
Credit investments	32.482.208	34.530.994	(2.048.786)	(5,9%)
<i>Of which:</i>				
Loans to customers	31.948.767	34.047.613	(2.098.846)	(6,2%)
Investment portfolio to maturity	29.823	38.741	(8.918)	(23,0%)
Hedge derivatives	110.644	127.043	(16.398)	(12,9%)
Not current assets on sale	423.709	394.448	29.260	7,4%
Investment in associated companies	53.410	54.633	(1.223)	(2,2%)
Property, plant and equipment	870.692	887.759	(17.067)	(1,9%)
Intangible assets	326.305	336.058	(9.753)	(2,9%)
Fiscal assets	935.774	923.975	11.799	1,3%
Other assets	1.273.443	1.084.111	189.332	17,5%
TOTAL ASSETS	40.769.271	42.104.468	(1.335.197)	(3,2%)
Trading portfolio	375	58.258	(57.883)	(99,4%)
Financial liabilities at amortised cost	37.166.484	38.797.639	(1.631.156)	(4,2%)
<i>Of which:</i>				
Central Banks	3.654.749	4.665.282	(1.010.533)	(21,7%)
Customers deposits	29.074.116	29.106.828	(32.711)	(0,1%)
Hedge derivatives	6.548	7.251	(704)	(9,7%)
Provisions	97.018	105.431	(8.413)	(8,0%)
Fiscal liabilities	135.672	116.710	18.962	16,2%
Other liabilities	390.201	242.078	148.123	61,2%
Equity	2.879.213	2.766.706	112.508	4,1%
<i>Of which:</i>				
Capital	2.330.087	2.315.833	14.255	0,6%
Reserves	424.413	418.256	6.157	1,5%
Other capital instruments	30.468	25.464	5.003	19,6%
Valuation adjustments	70.338	9.775	60.562	619,5%
Minority interest	23.422	620	22.803	3680,2%
TOTAL LIABILITIES AND EQUITY	40.769.271	42.104.468	(1.335.197)	(3,2%)

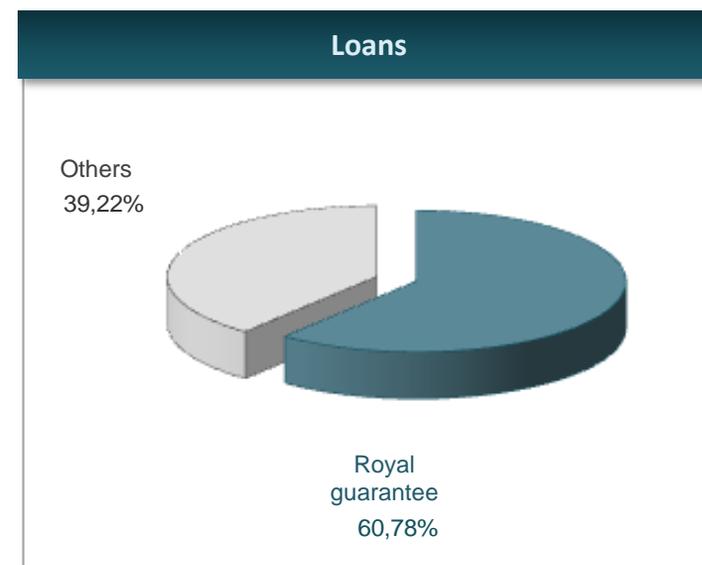
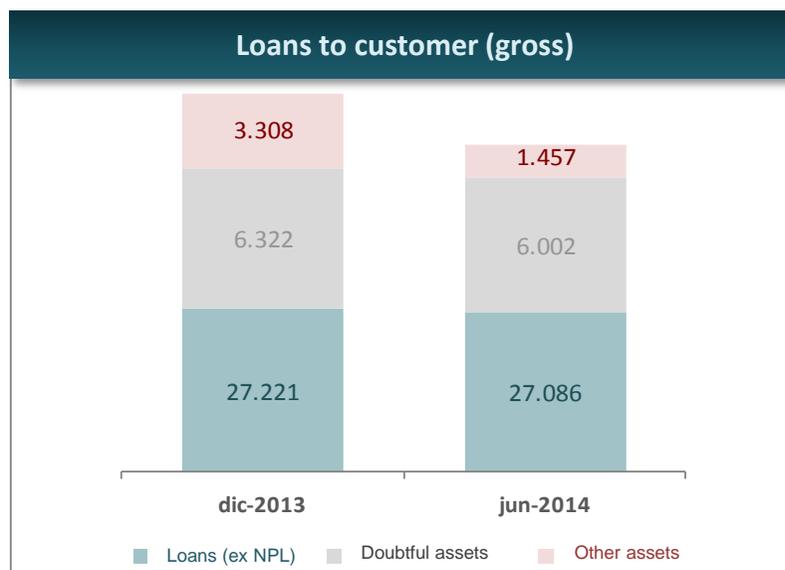
(EUR thousands)

SOLVENCY	30/06/2014	31/12/2013	Annual var.	
			Abs.	%
BIS ratio	11,90%	11,29%	0,61	
CET 1 Capital = Tier 1	11,62%	10,85%	0,78	
Computable capital	2.616.224	2.423.065	193.159	8,0%
Minimum capital requeriment	1.758.319	1.716.522	41.797	2,4%
Computable capital surplus	857.905	706.542	151.362	21,4%



(EUR thousands)

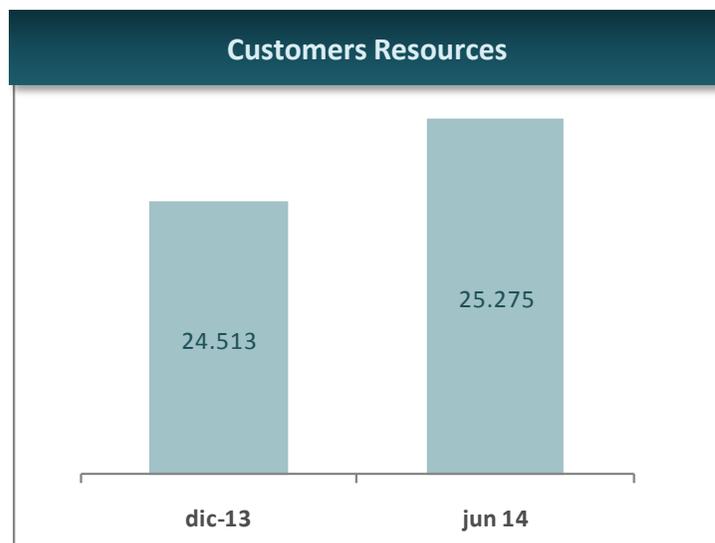
LOANS TO CUSTOMERS	30/06/2014	31/12/2013	Annual var.	
			Abs.	%
Loans to Public Sector	887.836	782.246	105.590	13,5%
Loans to other resident Sector	26.006.073	26.244.720	(238.646)	(0,9%)
Loans to other non resident Sector	192.577	194.225	(1.648)	(0,8%)
Non performing loans	6.002.432	6.321.675	(319.243)	(5,0%)
Other financial assets	1.456.857	3.308.216	(1.851.359)	(56,0%)
GROSS LOANS	34.545.776	36.851.082	(2.305.306)	(6,3%)
Valuation adjustments	(2.597.008)	(2.803.469)	206.460	(7,4%)
Loans to customers	31.948.767	34.047.613	(2.098.846)	(6,2%)
NPL ratio	17,38%	17,15%	0,22	
Coverage ratio	42,45%	43,64%	(1,19)	



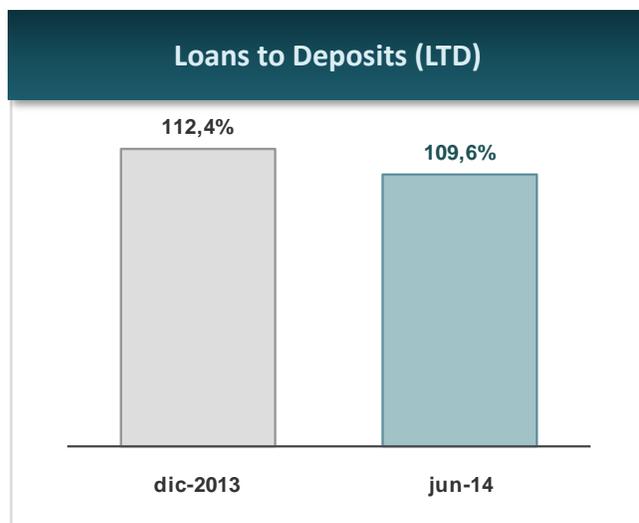
Balance sheet Resources

(EUR thousands)

DEPOSITS	30/06/2014	31/12/2013	Annual var.	
			Abs.	%
(a) Public Sector	1.324.643	1.046.233	278.410	26,6%
(b) Other resident Sector	23.689.089	23.213.922	475.166	2,0%
(c) Other non resident Sector	261.068	252.813	8.255	3,3%
Total (a)+(b)+(c)	25.274.800	24.512.968	761.832	3,1%
Customers deposits	29.074.116	29.106.828	(32.711)	(0,1%)
Debits represented by marketable securities	2.033.552	2.018.996	14.556	0,7%
Subordinated liabilities	129.927	127.019	2.908	2,3%
Wholesale Issues	9.355.055	11.907.363	(2.552.308)	(21,4%)
Balance sheet Resources	34.629.855	36.420.331	(1.790.476)	(4,9%)



	30/06/2014	Internal limit
Ratio liquidity profile (RPL in spanish)	15,88%	> 4%
Ratio of wholesale short-term financing	0,00%	< 100%

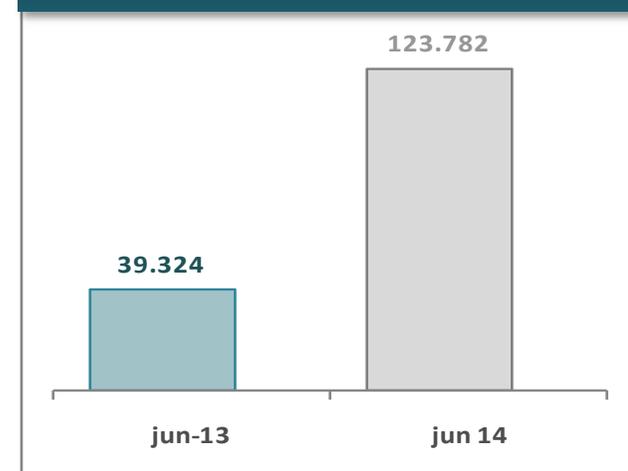


Profit & Loss Account

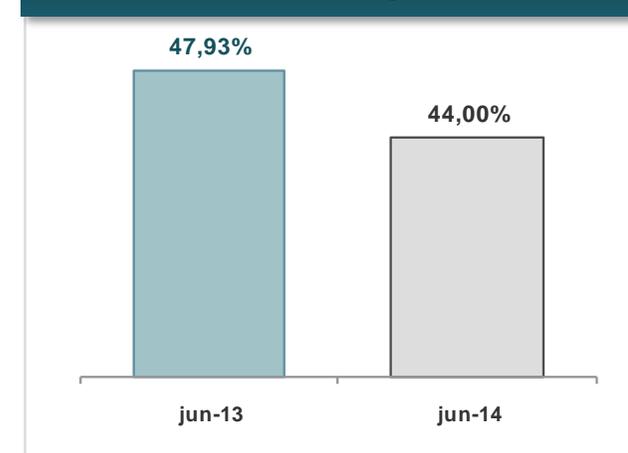
(EUR thousands)

PROFIT & LOSS ACCOUNT	30/06/2014	30/06/2013	Y-o-Y variation	
			Abs.	%
Interest and related income	490.957	621.753	(130.796)	(21,0%)
Interest and related charges	(223.957)	(290.238)	66.281	(22,8%)
NET INTEREST INCOME	267.000	331.515	(64.515)	(19,5%)
Dividends	1.898	1.643	256	15,6%
Income from equity-accounted method	6.722	5.316	1.406	26,4%
Net fees and commissions	142.031	131.747	10.284	7,8%
Gains (losses) on financial transactions	209.532	105.474	104.058	98,7%
Foreign exchange (net)	1.308	970	338	34,9%
Other operating income/expenses	(8.391)	(12.963)	4.572	(35,3%)
GROSS INCOME	620.101	563.702	56.399	10,0%
General administrative expenses	(233.346)	(243.408)	10.062	(4,1%)
Personnel expenses	(170.764)	(175.207)	4.443	(2,5%)
Other general administrative expenses	(62.582)	(68.201)	5.619	(8,2%)
Depreciation and amortisation	(39.473)	(26.770)	(12.703)	47,5%
NET INCOME BEFORE PROVISIONS	347.282	293.524	53.758	18,3%
Provisions	810	(8.061)	8.871	(110,1%)
Net loan-loss provisions	(88.344)	(198.327)	109.983	(55,5%)
Impairment losses on other assets	(67.355)	(31.454)	(35.901)	114,1%
Other gains (losses)	(8.429)	(15.219)	6.791	(44,6%)
PROFIT BEFORE TAX	183.964	40.463	143.501	354,6%
Income tax	(44.524)	(413)	(44.111)	10692,4%
Obligatory endowment to the Fund of Education and	(15.659)	(726)	(14.933)	2056,3%
CONSOLIDATED NET PROFIT	123.782	39.324	84.457	214,8%

Net profit



Efficiency





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